



Dear valued customer,

We are very excited to announce that SureWerx® has acquired Reliance Fall Protection®. Based in Houston, Texas, and Arvada, Colorado, Reliance Fall Protection® began by designing horizontal lifeline systems that allow the reduction of fall height requirements without increased end-loadings. Since its inception in 2000, Reliance Fall Protection® has become a leader in Fall Protection by designing and engineering a wide variety of fall protection safety products, including; Horizontal lifelines, self-retracting lifelines (SRLs) including the Enviroshield™ Sealed-Block, Skyloc® II, and MicroLoc®, harnesses, lanyards, Aluminum Rail Fall Arrest System, and an assortment of anchors, including a portfolio of fixed and adjustable height davits. Reliance Fall Protection continues to lead with design and engineering innovation, with the sole purpose of keeping workers safe and protecting the lives of countless professionals working at heights in the US.

“Adding Reliance Fall Protection® to our growing, world-class portfolio of Fall Protection products and SureWerx® brands moves us ever further toward our goal of becoming the global leader in Safety and Productivity,” said SureWerx CEO Chris Baby. “Reliance Fall Protection® complements our FALL SAFE® and PeakWorks® Fall Protection brands and brings us closer to building a robust and innovative Fall Protection portfolio as part of the SureWerx platform. Reliance Fall Protection® excels in the most technical and demanding portion of the Fall Protection market, setting them part from their competition. We are thrilled to be adding this highly respected brand to our market-leading portfolio of best-in-class safety products.”

“Reliance Fall Protection® has always been dedicated to raising the standards of personal fall protection equipment by providing readily accessibility both regionally and nationally. Reliance Fall Protection® prides itself in exceeding its customers’ expectations by meeting regulatory safety standards in ANSI Z359 and ISO 17025 internally,” said Reliance Fall Protection founder, Joe Shaw. “We are thrilled to be partnering with SureWerx, a company that holds the same values and commitment to worker safety as Reliance Fall Protection®. Their reach into the global industrial markets across multiple channels will undoubtedly accelerate the growth of all Reliance Fall Protection’s well-respected brands. We are in good hands - the future for Reliance Fall Protection is destined for accelerated growth and the shared continued commitment to keeping workers SAFE!”

What does this mean for you, our SureWerx customer?

During the next few months, Reliance will continue to operate as it does today as we work behind the scenes to bring you, our SureWerx customers, Reliance’s product offering, which will complement our current Fall Protection portfolio. If you are a current customer of Reliance, please continue to place orders with Reliance, just as you always have. All orders will be processed directly from Reliance. If you are a SureWerx customer but not a Reliance customer and wish to access products from them, you can contact them directly, and they will be happy to accommodate your inquiry and to establish an account if you wish to purchase products from Reliance. Please let them know that you have an existing SureWerx account.

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As always, we will keep you apprised of our progress and share with you when you can expect to purchase Reliance products eventually from SureWerx. Our goal is to continue to provide you the ease to purchase any of our product lines on one shipment and one invoice. Once the Reliance product offering is available in the SureWerx ordering system, we will provide you with a detailed communication with instructions and our Customer Service or Sales team will complement this communication and reach out to you with more details on the product line, how to buy, pricing and all pertinent information to help you make an informed decision.

We are very excited about our latest acquisition and look forward to bringing you quality Fall Protection products and you, our SureWerx customers, access to combined products and brands on one invoice. Stay tuned for updates as we work through the integration process.

In the meantime, if you would like to view the Reliance product line-up, **please visit:** www.relsafe.com. **For more detailed enquiries**, contact the Reliance customer service team at:

Customer Service:
P: 281-930-8000 or
888-362-2826

Sincerely,

A handwritten signature in black ink, appearing to read 'CB'.

Chris Baby
CEO, SureWerx